

FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

SACRAMENTO SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS

December 31, 2020 and 2019

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

The Board of Directors
Sacramento Society for the
Prevention of Cruelty to Animals

We have audited the accompanying financial statements of the Sacramento Society for the Prevention of Cruelty to Animals (SSPCA) (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Sacramento Society for the Prevention of Cruelty to Animals as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Sacramento, California

August 10, 2021

STATEMENTS OF FINANCIAL POSITION

December 31, 2020 and 2019

		2020		2019
ASSETS	_			
Cash and cash equivalents	\$	6,497,028	\$	4,486,047
Investments		11,702,372		8,810,151
Contributions receivable, net		948,844		385,355
Pledges receivable, net		101,473		161,697
Accounts receivable		138,995		124,621
Grants receivable		47,795		-
Prepaid expenses and other		76,397		72,660
Inventory		24,358		20,101
Land, buildings and equipment, less accumulated				
depreciation		8,432,659		6,292,395
Perpetual trust held by others		358,673		332,171
Beneficial interest in assets held by Sacramento Region				·
Community Foundation	_	12,528	_	11,511
TOTAL ASSETS	\$=	28,341,122	\$_	20,696,709
LIABILITIES AND NET ASSETS				
Accounts payable and accrued expenses	\$	2,524,606	\$	658,508
1.000 miles pay more mile account to promote	_		_	
TOTAL LIABILITIES		2,524,606		658,508
COMMITMENTS		-		-
NET ASSETS				
Without donor restrictions		23,417,493		18,999,875
With donor restrictions		2,399,023	_	1,038,326
TOTAL NET ASSETS	_	25,816,516	_	20,038,201
TOTAL LIABILITIES AND NET ASSETS	\$_	28,341,122	\$_	20,696,709

STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2020 and 2019

				2020						2019		
	W	thout Donor		With Donor				Without Donor		With Donor		
	1	Restrictions		Restrictions	_	Total	_	Restrictions		Restrictions		Total
REVENUE, GAINS, AND OTHER SUPPORT			_									
Contributions, bequests and grants	\$	7,377,555	\$	1,737,790	\$	9,115,345	\$	6,521,026	\$	675,673	\$	7,196,699
Program fees		1,810,377		•		1,810,377		2,314,936		-		2,314,936
Investment return, net		960,848		-		960,848		914,747		-		914,747
Special events, net of direct expenses of \$110,866 in 2020												
and \$190,827 in 2019		168,873		-		168,873		308,367		•		308,367
Adoptable goods income, net of direct expenses of \$30,471 in 2019		-		-		-		268,339		-		268,339
Vehicle donation program, net of direct expenses of \$55,101 in 2020												
and \$63,489 in 2019		183,660		•		183,660		118,889		-		118,889
Gifts in-kind		261,596		-		261,596		124,323		-		124,323
Miscellaneous		2,763		-		2,763		607		•		607
Net assets released from restrictions		377,093	_	(377,093)	_	<u> </u>	_	77,476		(77,476)		<u> </u>
TOTAL REVENUE, GAINS, AND OTHER SUPPORT		11,142,765		1,360,697		12,503,462		10,648,710		598,197		11,246,907
EXPENSES Programs:												
Spay and neuter clinic		2,768,467		-		2,768,467		2,562,163		-		2,562,163
Animal services		2,248,817		•		2,248,817		2,140,259		-		2,140,259
Adoptions		659,215		-		659,215		637,196		-		637,196
Other		886,715		<u>-</u>		886,715		881,650				881,650
TOTAL PROGRAM EXPENSES		6,563,214				6,563,214		6,221,268		-		6,221,268
Supporting Services:												
General and administration		494,720		-		494,720		588,936		-		588,936
Fundraising		937,233		-		937,233		887,812		-		887,812
TOTAL SUPPORTING SERVICES EXPENSES		1,431,953	_			1,431,953	_	1,476,748				1,476,748
TOTAL OPERATING EXPENSES		7,995,167	_		_	7,995,167	_	7,698,016	_	•		7,698,016
CHANGE IN NET ASSETS FROM OPERATIONS		3,147,598		1,360,697		4,508,295		2,950,694		598,197		3,548,891
NON-OPERATING ACTIVITIES:												
Forgiveness of PPP loan		978,595		-		978,595		-		-		-
Gain on sale of thrift store		291,425		-		291,425		-		-		-
TOTAL NON-OPERATING ACTIVITIES		1,270,020	_	•	_	1,270,020	_	-				_
CHANGE IN NET ASSETS		4,417,618		1,360,697		5,778,315		2,950,694		598,197		3,548,891
		10 000 055		1 020 224		20 020 201		16.040.101		440 100		17 400 210
NET ASSETS AT BEGINNING OF YEAR		18,999,875	_	1,038,326	_	20,038,201	-	16,049,181	_	440,129		16,489,310
NET ASSETS AT END OF YEAR	\$	23,417,493	\$_	2,399,023	\$_	25,816,516	\$_	18,999,875	s _	1,038,326	s	20,038,201

See accompanying notes to the financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended December 31, 2020

	_	Program Services												Supporting Services						
	_	Spay and Neuter Clinic		Animal Services	_	Adoptions	_	Other		Total		General and dministrative	_	Fundraising	_	Total				
Salaries Employee benefits and taxes Total employee compensation	\$ 	1,600,596 394,266 1,994,862	\$ _	1,056,536 228,125 1,284,661	\$ _	336,040 74,529 410,569	\$ _	617,904 130,660 748,564	\$ _	3,611,076 827,580 4,438,656	\$ _	223,189 66,141 289,330	\$ -	470,685 102,699 573,384	\$ _	4,304,950 996,420 5,301,370				
Direct support for animals Depreciation		544,917 33,608		422,932 219,107		344 111,032		1,688 20,739		969,881 384,486		22,423		- 14,722		969,881 421,631				
Printing, publications, postage Occupancy		26,751 35,769		33,297 164,654		9,756 80,169		54,185 15,208		123,989 295,800		21,335 24,733		219,241 17,591		364,565 338,124				
Professional fees Office supplies and expense		43,626 50,873		27,958 22,048		8,729 6,125		15,898 2,186		96,211 81,232		110,755 1,234		57,581 4,081		264,547 86,547				
Computer expense Insurance		16,298 5,306		14,457 34,360		3,164 17,412		10,720 3,252		44,639 60,330		6,907 5,771		24,199 2,309		75,745 68,410				
Communications Facilities and equipment rental		10,291 1,540		11,234 7,820		3,304 6,543		5,920 430		30,749 16,333		9,732 465		4,495 305		44,976 17,103				
Doubtful pledges expense Dues and memberships		1,626		2,127		626		1,001		5,380		1,376		15,104 3,589		15,104 10,345				
Travel and automobile Miscellaneous		557 2,443		3,502 660		1,232 210		1,085 5,839		6,376 9,152		477 182		337 295		7,190 9,629				
TOTAL EXPENSES	\$	2,768,467	\$_	2,248,817	\$_	659,215	\$_	886,715	\$_	6,563,214	\$_	494,720	\$_	937,233	\$ _	7,995,167				
PERCENT OF TOTAL		34.6%		28.1%		8.2%		11.1%		82.1%	_	6.2%	_	11.7%	_	100.0%				

STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended December 31, 2019

	_			Prog	_	Support										
	_	Spay and Neuter Clinic	_	Animal Services	_	Adoptions	_	Other		Total		General and dministrative	_	Fundraising	_	Total
Salaries Employee benefits and taxes	\$	1,544,235 346,638	\$	1,034,714 217,271	\$	294,604 64,225	\$	607,653 135,995	\$	3,481,206 764,129	\$	381,501 77,962	\$	390,721 83,561	\$	4,253,428 925,652
Total employee compensation	_	1,890,873	_	1,251,985	-	358,829	-	743,648	_	4,245,335	_	459,463	-	474,282	_	5,179,080
Direct support for animals		485,653		284,419		996		2,935		774,003		-		-		774,003
Depreciation		34,871		243,132		116,530		17,110		411,643		14,799		11,042		437,484
Printing, publications, postage		9,630		14,685		5,751		29,076		59,142		10,945		263,214		333,301
Occupancy		36,550		216,174		100,768		25,179		378,671		12,946		14,988		406,605
Professional fees		57,410		41,844		11,354		23,093		133,701		66,548		81,188		281,437
Office supplies and expense		9,628		12,171		6,092		3,327		31,218		774		5,776		37,768
Computer expense		11,274		12,593		4,767		10,987		39,621		9,444		22,992		72,057
Insurance		5,233		34,579		17,486		4,473		61,771		2,221		1,657		65,649
Communications		8,369		8,795		3,622		4,759		25,545		7,243		2,797		35,585
Facilities and equipment rental		1,747		8,102		7,148		1,876		18,873		717		464		20,054
Dues and memberships		1,778		2,951		1,494		2,884		9,107		1,914		1,520		12,541
Travel and automobile		3,452		7,053		1,640		3,472		15,617		494		2,499		18,610
Miscellaneous	_	5,695	_	1,776	_	719	_	8,831	_	17,021		1,428	_	5,393	_	23,842
TOTAL EXPENSES	\$_	2,562,163	\$ _	2,140,259	\$ =	637,196	\$ _	881,650	\$ _	6,221,268	\$ _	588,936	\$ _	887,812	\$ _	7,698,016
PERCENT OF TOTAL		33.3%	_	27.8%		8.3%	_	11.5%		80.8%	_	7.7%	_	11.5%	_	100.0%

STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2020 and 2019

		2020		2019
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	5,778,315	S	3,548,891
Adjustments to reconcile the change in net assets				
to net cash provided by operating activities:				
Depreciation		421,631		437,484
Donated assets		(328,533)		(22,912)
Gain on sale of thrift store		(291,425)		-
Gain on disposal of fixed assets		(5,000)		
Unrealized and realized gain on investments		(861,165)		(792,783)
PPP loan forgiven		(978,595)		-
Changes in operating assets and liabilities:				
Contributions receivable		(563,489)		(158,242)
Pledges receivable		60,224		(161,697)
Accounts receivable		(14,374)		113,006
Grants receivable		(47,795)		-
Prepaid expenses and other		(3,737)		23,501
Inventory		(4,257)		(3,714)
Perpetual trust held by others		(26,502)		(332,171)
Beneficial interest in community foundation		(1,017)		(1,267)
Accounts payable and accrued expenses	_	173,652		132,379
NET CASH PROVIDED BY OPERATING ACTIVITIES	_	3,307,933		2,782,475
CASH FLOWS FROM INVESTING ACTIVITIES				
Cash paid for capital expenditures		(1,662,703)		(364,122)
Proceeds on sale of fixed assets		1,100,000		-
Proceeds from sale of investments		2,314,067		983,228
Purchases of investments	_	(4,026,911)		(2,117,921)
NET CASH USED IN INVESTING ACTIVITIES	_	(2,275,547)		(1,498,815)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from PPP loan		978,595		•
CASH PROVIDED BY FINANCING ACTIVITIES	_	978,595		•
NET CHANGE IN CASH AND CASH EQUIVALENTS		2,010,981		1,283,660
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	_	4.486,047		3,202,387
CASH AND CASH EQUIVALENTS, END OF YEAR	\$_	6,497,028	\$	4,486,047

SUPPLEMENTAL INFORMATION:

No cash was paid for interest or income taxes during the years ended December 31, 2020 and 2019.

Noncash investing transactions:

During the years ended December 31, 2020 and 2019, the Society wrote off \$80,078 and \$131,752, respectively, of fully depreciated assets that were no longer in use.

During the year ended December 31, 2020, the Society capitalized construction in progress, of which \$1,692,446 is still outstanding and included in accounts payable and accrued expenses.

NOTES TO FINANCIAL STATEMENTS

NOTE A - ORGANIZATION

The Sacramento Society for the Prevention of Cruelty to Animals (the Society) was founded in 1892 and incorporated as a non-profit organization in 1927. The Society serves the entire Sacramento region as a premier provider of low-cost spay/neuter services, collaborating with local rescue groups, feral cat caregivers, those in need, and the public to alter more than 13,000 animals in 2020. Additionally, 34,200 low-cost and no-cost vaccinations were provided to the community, animals received low-cost veterinary exams and more than 2,600 sick, injured and homeless animals found new homes through the shelter's adoption facility. An active humane education program operates for children each year and 219,000 meals were served to 31,200 animals during the twice-weekly pet food pantry. Reaching out to seniors, hundreds are visited under the pet-facilitated visitation program and thousands receive free vaccinations for their pets. Over 800 volunteers augment the care for the thousands of unwanted, abused and injured animals that seek shelter at the Society and help with special events.

NOTE B - SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Presentation</u>: The financial statements of the Society have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Society to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Society's management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Society or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Measure of Operations: The Statements of Activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Society's ongoing services and interest and dividends earned on investments. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature. The forgiveness of PPP loan (see Note F) and sale of thrift store (see Note I) during 2020 were nonoperating activities. There were no nonoperating activities during 2019.

<u>Cash and Cash Equivalents</u>: The Society considers all short-term investments, including certificates of deposit, with a maturity of three months or less from the date of purchase to be cash equivalents.

NOTES TO FINANCIAL STATEMENTS

NOTE B - SIGNIFICANT ACCOUNTING POLICIES - Continued

<u>Receivables</u>: The Society considers grants, pledges and other receivables to be fully collectible; accordingly, no allowance for doubtful accounts is considered necessary. If amounts become uncollectible, they will be charged to operations when that determination is made.

<u>Contributions and Contributions Receivable</u>: Contributions are recognized when cash, securities, or other assets, or an unconditional promise to give is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. Some grants are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses. Assets received with donor-imposed conditions are reported as "Refundable Advances" in the Statement of Financial Position until the conditions have been substantially met.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met. As of December 31, 2020 and 2019, contributions receivable are expected to be received within one year.

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

<u>Revenue Recognition</u>: Revenue is measured based on the amount of consideration specified in a contract with a customer. Revenue is recognized when earned and as our performance obligations under the terms of the contract are satisfied which generally occurs when the services are provided.

Program fees – Program fees are recognized when goods or services are provided. Included in program fees are revenues from government contracts which are recognized as performance obligations are satisfied and qualifying expenses are incurred, in accordance with the terms of applicable contracts. Contract costs include all direct costs and ana allocation of indirect costs related to contract performance.

NOTES TO FINANCIAL STATEMENTS

NOTE B - SIGNIFICANT ACCOUNTING POLICIES - Continued

Under the typical payment terms of contracts, amounts are billed as work progresses in accordance with agreed-upon contractual terms, either at periodic intervals (e.g., monthly, quarterly, or annually) or when services are provided.

Contract Assets and Liabilities - When billing occurs subsequent to revenue recognition, resulting in unbilled revenue, a contract asset ensues and is presented under the caption "Contract assets" in the Statements of Financial Position. This represents unbilled revenues which arise when revenue has been earned but the amount will not be billed until a later date. When advances or deposits from customers or funders are received, resulting in deferred revenue, a contract liability ensues and is presented under the caption "Contract Liabilities" in the Statements of Financial Position. This represents deferred revenue when the Society has billed a customer or funder in excess of revenue recognized to date or when payments are received in advance.

<u>Inventory</u>: Inventory consists of merchandise for sale at an on-site gift shop and is stated at cost, using the first-in, first-out (FIFO) method.

<u>Fair Value Measurements:</u> The Society applies the accounting provisions related to fair value measurements. These provisions define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a fair value hierarchy that prioritizes the information used in developing fair value estimates, and require disclosure of fair value measurements by level within the fair value hierarchy.

A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels of valuation hierarchy are defined as follows:

- Level 1: Observable inputs such as quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs reflecting the reporting entity's own assumptions, which require the most judgment.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the valuation methods are appropriate and consistent within the industry, the use of different methodologies or assumption to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

NOTES TO FINANCIAL STATEMENTS

NOTE B - SIGNIFICANT ACCOUNTING POLICIES - Continued

<u>Investments</u>: The Society carries investments in marketable securities and debt securities at their fair values in the Statement of Financial Position. Purchases and sales of securities are reflected on a tradedate basis. Unrealized and realized gains and losses are included in the accompanying Statement of Activities. Interest is recorded when earned. Dividends are accrued as of the ex-dividend date. Investment income and gains restricted by a donor are reported as increases or decreases in net assets with or without donor restrictions depending on the nature of the restrictions.

<u>Perpetual Trust Held by Others</u>: Perpetual trusts held by others are funds held by outside trustees for the benefit of the Society in accordance with the terms of the irrevocable trusts. These funds are neither in the possession, nor under the control, of the Society. Trust terms provide that the Society is to receive annually a portion of the income earned by the trust assets. The beneficial interests in the trusts are recognized as assets and gift income at the dates the trusts are established. Distributions from the trusts are recorded as investment income and the carrying value of the assets is adjusted for changes in the estimates of future receipts.

<u>Land, Building, and Equipment</u>: The Society capitalizes all expenditures for property and equipment in excess of \$1,000. Land, buildings, and equipment are stated at cost or, if donated, at the approximate fair market value at the date of donation. Depreciation is provided for using the straight-line method over the useful lives of the assets.

Gifts In-Kind: Contributions of gifts in-kind are recognized as public support and as a corresponding asset or expense at their estimated fair value on the date of the gift. Contributions of donated services that create or enhance non-financial assets or that require specialized skills and are provided by individuals possessing those skills, and would typically be purchased if not provided by donation, are recorded at their fair values in the period received. Such contributions are not recognized if there is any uncertainty about the existence of value or stipulations about ownership of assets.

Gifts in-kind are comprised of the following at December 31:

	_	2020		2019
Kennel, food and medical supplies Veterinary services	\$	149,928 3,600	\$	47,802 10,800
Advertising and design		86,789		20,277
Legal		6,638		7,704
Computer/software costs		-		13,900
Furniture and equipment		10,321		7,904
Construction in progress		-		11,616
Other	_	4,320		4,320
	\$ _	261,596	\$.	124,323

In addition, gifts in-kind income and expense of \$6,050 and \$11,400 for the years ended December 31, 2020 and 2019, respectively, were included in net special events income in the Statements of Activities.

NOTES TO FINANCIAL STATEMENTS

NOTE B - SIGNIFICANT ACCOUNTING POLICIES - Continued

The Society receives donated services from a variety of unpaid volunteers for both program and supporting services. No amounts have been recognized in the accompanying Statements of Activities because the criteria for recognition of such volunteer efforts have not been satisfied.

<u>Income Taxes</u>: The Society is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code for revenue generated from its exempt purpose activities.

<u>Uncertainty in Income Taxes</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Society to report information regarding its exposure to various tax positions taken. The Society has determined whether any tax positions have met the recognition threshold and have measured the exposure to those tax positions. Management believes that the Society has adequately addressed all relevant tax positions and that there are no unrecorded tax liabilities. Federal and state tax authorities generally have the right to examine and audit the previous three years of tax returns filed. Any interest or penalties assessed to the Society are recorded in operating expenses. No interest or penalties from federal or state tax authorities were recorded in the accompanying financial statements.

Advertising: Advertising costs in the amount of \$364,565 and \$333,301 for the years ended December 31, 2020 and 2019, respectively, were expensed as incurred. These expenses are recorded in their respective functional categories. In addition, advertising costs in the amount of \$14,300 and \$15,600 for the years ended December 31, 2020 and 2019, respectively, were included in net vehicle donation program in the Statements of Activities.

<u>Functional Allocation of Costs</u>: The costs of providing the various programs and activities have been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefitted. Such allocations are determined by management on an equitable basis. Aside from depreciation expense which is 100% allocated, the remaining expenses below include both direct expenses and a portion of expense that is allocated.

NOTES TO FINANCIAL STATEMENTS

NOTE B - SIGNIFICANT ACCOUNTING POLICIES - Continued

The expenses that are allocated include the following:

Expense	Method of Allocation
Employee benefits and taxes	Time and effort
Depreciation	Square footage
Printing, publications, postage	Telephone count
Occupancy	Square footage
Professional fees	Time and effort and
	telephone count
Computer expense	Computer count
Communications	Telephone count
Office supplies and expense	Square footage and
	Telephone count
Facilities and equipment rental	Square footage
Travel and automobile	Square footage and
	telephone count
Dues and memberships	Telephone count
Miscellaneous	Time and effort

<u>Use of Estimates</u>: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

New Accounting Pronouncement: In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606) ("ASU 2014-09"), which provides guidance on revenue recognition and supersedes the revenue recognition requirements in Topic 605, Revenue Recognition and most industry-specific guidance. The standard's core principle is that a company recognizes revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies will need to use more judgment and make more estimates than under current guidance. These judgments may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. The Society adopted ASU 2014-09 effective January 1, 2020 using the full retrospective transition method. This adoption did not have a significant impact on the financial statements. The Society analyzed the revenue streams and concluded there was no change to the timing and pattern of revenue recognition for these revenue streams under the new guidance. As such, adoption of the standard did not result in a change to the revenue recognition policies, require recognition of a cumulative adjustment or have a material impact on the financial statements.

NOTES TO FINANCIAL STATEMENTS

NOTE B - SIGNIFICANT ACCOUNTING POLICIES - Continued

In June 2018, the FASB issued ASU 2018-08, Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made. This standard assists entities in evaluating whether transactions should be accounted for as contributions or exchange transactions and determining whether a contribution is conditional. The Society has implemented the provisions of ASU 2018-08 effective January 1, 2019 applicable to both contributions received and contributions made in the accompanying financial statements under a modified prospective basis. Accordingly, there is no effect on net assets in connection with our implementation.

NOTE C - PLEDGES RECEIVABLE

Pledges receivable consist of the following at December 31:

	_	2020	2019
Gross pledges Less: allowance for doubtful pledges	\$	101,836	\$ 161,925 -
Less: discount to present value	-	(363)	(228)
Pledges receivable, net	\$_	101,473	\$ 161,697

Pledges receivable are collectible as follows at December 31:

	-	2020	2019
Less than one year One to five years	\$	44,579 57,257	\$ 102,922 59,003
	\$_	101,836	\$ 161,925

The Society commenced a campaign during August 2019 to assist in financing facility renovations. The campaign was in the silent phase during 2019 and was announced publicly during 2020. The campaign has resulted in pledges that have been received or are expected to be received in cash over several years. These pledges are recorded as contributions with donor restrictions and are released from restrictions as costs of the project are incurred. Pledges are recognized at their estimated fair value.

The Society recognizes pledges receivable at their estimated fair value. Fair value is determined by calculating the present value of the estimated future cash flows. The discount rate used in determining the net present value of the pledges receivable ranges from 0.15% to 0.58% and .17% to 0.34% during 2020 and 2019, respectively.

NOTES TO FINANCIAL STATEMENTS

NOTE D - INVESTMENTS AND FAIR VALUE MEASUREMENTS

Following is a description of the valuation methodologies used for investments measured at fair value. There have been no significant changes in the methodologies used during the years ended December 31, 2020 and 2019.

Common stock and exchange-traded funds: Valued at the closing price reported on the active market on which the individual securities are traded.

Registered investment companies: Valued at the daily closing price as reported by the fund. Mutual funds held by the Society are open-end mutual funds that are registered with the Securities Exchange Commission. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Society are deemed to be actively traded.

Certificates of deposit: Estimated at cost plus accrued interest which approximates fair value.

Perpetual trust held by others: Fair values are based on information supplied by the trustee.

The following table summarizes the investments at December 31, 2020 based on the inputs used to value them:

		Level 1	Level 2		Level 3	<u>Total</u>
Common stock Registered investment companies Exchange-traded funds Certificates of deposit	\$ _	4,174,032 6,358,186 592,006	\$ - - 578,148	\$	- - - -	\$ 4,174,032 6,358,186 592,006 578,148
Total investments	\$_	11,124,224	\$ 578,148	\$	•	\$ 11,702,372
Perpetual trust held by others	\$_	-	\$ -	\$.	358,673	\$ 358,673
Beneficial Interest in Assets Held at the Sacramento Region Community Foundation	\$_	-	\$ _	\$	12,528	\$ 12,528

NOTES TO FINANCIAL STATEMENTS

NOTE D - INVESTMENTS AND FAIR VALUE MEASUREMENTS - Continued

The following table summarizes the investments at December 31, 2019 based on the inputs used to value them:

		Level 1	Level 2	Level 3	<u>Total</u>
Common stock Registered investment companies Exchange-traded funds Certificates of deposit	\$	3,076,639 4,504,407 592,950	\$ 636,155	\$ - - -	\$ 3,076,639 4,504,407 592,950 636,155
Total investments	\$_	8,173,996	\$ 636,155	\$ -	\$ 8,810,151
Perpetual trust held by others	\$	-	\$ -	\$ 332,171	\$ 332,171
Beneficial Interest in Assets Held at the Sacramento Region Community Foundation	\$_	<u>.</u>	\$ · <u>-</u>	\$ 11,511	\$ 11,511

The Society is the beneficiary of perpetual irrevocable trusts held and administered by San Antonio Area Foundation. Under the terms of the trusts, the Society has the irrevocable right to receive the income earned on trust assets in perpetuity. The fair value of the beneficial interest in a trust is recognized as an asset and as a contribution with donor restrictions at the date the trust is established. The Society uses the fair value of trust assets reported by the trustee to record the fair value of the perpetual trust. Trust assets consist of, but are not limited to, cash and cash equivalents, corporate and government bonds, exchange-traded and closed-end funds, mutual funds and equity securities. These assets are not subject to control or direction by the Society. Distributions of income from the trust are reported as investment income. Gains and losses, which are not distributed by the trusts, are reflected as the change in value of perpetual trusts held by others in the statements of activities.

The Sacramento Region Community Foundation (the Foundation) is holding assets as an endowed component fund (Fund) for the benefit of the Society. The Society has granted the Foundation variance power which gives the Foundation's Board of Directors the power to use the Fund for other purposes in certain circumstances. The Fund is subject to the Foundation's investment and spending policies which currently result in a spending rate of 4 percent of a rolling 12 quarter average. The Society reports the fair value of the Fund as Beneficial Interest in Assets Held at the Sacramento Region Community Foundation in the statement of financial position and reports distributions received as investment income. Changes in the value of the Fund are reported as gains or losses in the statement of activities.

NOTES TO FINANCIAL STATEMENTS

NOTE D - INVESTMENTS AND FAIR VALUE MEASUREMENTS - Continued

Changes in the Fund for the year ended December 31 are as follows:

	 2020	_	2019		
Balance at beginning of year	\$ 11,511	\$	10,244		
Net return of the Fund	1,555		1,805		
Grants	(430)		(430)		
Administrative fees	(108)		(108)		
Balance at end of year	\$ 12,528	\$_	11,511		

The beneficial interest in assets held at the Sacramento Region Community Foundation has been valued, as a practical expedient, at the fair value of the Society's share of the Foundation's investment pool as of the measurement date. The Foundation values securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the Foundation, which includes private placements and other securities for which prices are not readily available, are determined by the management of the Foundation and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. The Foundation's investments are composed approximately of 22 percent domestic equities, 22 percent foreign equities, 15 percent fixed income, and 41 percent alternative investments including hedge funds, natural resources, real estate and private equity funds. The beneficial interest in assets held at the Foundation is not redeemable by the Society.

NOTE E - LAND, BUILDING AND EQUIPMENT

Land, building and equipment consists of the following at December 31:

	_	2020		2019
Buildings and improvements	\$	9,372,786	\$	10,295,987
Land and land improvements		1,029,339		1,285,339
Furniture, fixtures and equipment		827,718		826,205
Vehicles		204,764		225,285
Construction in progress		3,416,532	_	101,862
-		14,851,139		12,734,678
Less accumulated depreciation		(6,418,480)		(6,442,283)
-	\$_	8,432,659	\$	6,292,395

NOTES TO FINANCIAL STATEMENTS

NOTE F - DEBT

SBA Loan

On April 13, 2020, the Society received a U.S. Small Business Administration Loan (the "SBA Loan") from River City Bank, pursuant to the Paycheck Protection Program (the "PPP") established under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), in the amount of \$978,595. The application for these funds required the Society in good faith to certify that the current economic uncertainty made the loan request necessary to support the ongoing operations of the Society. This certification further required the Society to take into account current business activity and the ability to access other sources of liquidity sufficient to support ongoing operations in a manner that is not significantly detrimental to the business. On December 8, 2020, the PPP loan forgiveness was approved and the full amount was forgiven, and is included in Non-Operating Activities in the Statements of Activities.

Line of Credit

The Society has an express credit line revolving loan with Morgan Stanley for up to 50% of the value of certain eligible investments on deposit with Morgan Stanley (the Society had \$3,596,634 and \$10,803,331 in eligible investments with Morgan Stanley at December 31, 2020 and 2019, respectively). There was no outstanding balance on the credit line at December 31, 2020 and 2019. As of December 31 2020 and 2019, the Society had the ability to borrow as much as \$800,000 and \$2,400,341, based upon the underlying investments at a variable interest rate of 3.644% and 5.26%, respectively. The credit line is available as long as the Society has investments deposited with Morgan Stanley. The credit line is secured by all accounts maintained at Morgan Stanley.

NOTE G - COMMITMENTS

During 2019, the Society entered into an agreement with a vendor that provided various equipment for internal use, the equipment was provided in exchange for the Society to purchase products and services from the vendor, for an aggregate annual minimum purchase of \$47,087. The agreement has an initial term of 6 years effective January 2020 and has an automatic renewal for up to 3 one-year periods, unless either party cancels. If the Society fails to spend the annual minimum purchase amount, the vendor may retroactively charge the difference between the amount of actual net spending on purchase of qualifying products during such contract year and the annual minimum purchase amount (the "shortfall"). After 6 years of meeting the annual minimum purchase commitment, the title to the equipment will be transferred to the Society. During the year ended December 31, 2020, the Society met the required minimum purchase.

Operating Leases: The Society leases office equipment under the terms of noncancellable operating leases. Total rental expense under these leases amounted to \$16,328 and \$17,988 during the years ended December 31, 2020 and 2019, respectively.

NOTES TO FINANCIAL STATEMENTS

NOTE G - COMMITMENTS - Continued

Future minimum lease payments under these agreements are as follows:

Year ended December 31	l,	
2021		\$ 7,601
2022		 3,955
•	Total	\$ 11,556

<u>City Contracts:</u> The Society has contracted with two local cities to accept, hold, license, and provide low-cost rabies clinics for animals from these cities and their residents for compensation as defined in the agreements. One agreement was renewed with a term of three years commencing on January 1, 2021 through December 31, 2023. The other agreement ended on December 31, 2020 and converted to month-to-month.

NOTE H - VEHICLE DONATION PROGRAM

The Society operates a program to solicit, accept and dispose of charitable donations in the form of used automobiles, trucks, trailers, boats and other vehicles. Gross proceeds for the years ended December 31, 2020 and 2019 amounted to \$288,238 and \$215,663, respectively.

NOTE I - SALE OF THRIFT STORE

The Society operated a thrift store which sold general merchandise to customers. All items sold were donated by members of the community. In August 2020, the thrift store was sold and resulted in a gain of \$291,425, which is included in Non-Operating Activities in the Statements of Activities.

NOTE J - NET ASSETS WITHOUT DONOR RESTRICTIONS

Certain net assets without donor restrictions have been board designated for specific purposes. The board designated net assets consist of the following as of December 31.

	_	2020	-	2019
Long-term investment reserve	\$	3,596,634	\$	2,907,101
Capital projects		1,198,634		1,198,634
Operating reserve		1,000,000		1,000,000
Emergency reserve		1,000,000		1,000,000
LeMaitre endowment		662,911		-
Strategic reserves		628,429		425,299
Deferred maintenance reserve		500,000		500,000
	\$_	8,586,608	\$_	7,031,034

NOTES TO FINANCIAL STATEMENTS

NOTE K - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods at December 31:

	2020	2019
Subject to the Passage of Time or Expenditure		
for Specified Purpose:		
Capital improvements fund	\$ 1,859,128	\$ 418,246
General support for future periods	461,027	527,848
Outreach programs	63,290	74,723
Dog park	5,578	7,509
Total Subject to the Passage of Time or		
Expenditure for Specified Purpose	2,389,023	1,028,326
Subject to Spending Policy and		
Appropriation:		
Investment in perpetuity (original amount of		
\$10,000 in 2020 and 2019, respectively),		
which, once appropriated, is expendable		
to support:		
Any activities of the organization	10,000	10,000
	10,000	10,000
Total net assets with donor restrictions	\$ 2,399,023	\$ 1,038,326

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by donors:

	2020			2019
Purpose Restrictions Accomplished:	_			
Capital campaign improvements	\$	-	\$	54,931
Outreach programs		84,683		20,648
Spay/Neuter clinic program		65,000		-
Dog park	_	1,931		1,669
	_	151,614		77,248
Time Restrictions Expired:				
Passage of specified time	_	225,479		228
		225,479		228
Total restrictions released	\$ _	377,093	\$.	77,476

NOTES TO FINANCIAL STATEMENTS

NOTE L - CONCENTRATIONS OF RISK

<u>Financial Instruments:</u> The carrying value of financial instruments such as cash equivalents and marketable securities approximate their fair value. The Society had \$11,702,372 and \$8,810,151 in marketable securities maintained by investment brokerage firms insured by the Security Investment Protection Corporation at December 31, 2020 and 2019, respectively.

The Society maintains its cash in bank accounts which, at times, may exceed the FDIC insured limits. The Society has not experienced losses in any of these accounts and management believes the Society is not exposed to any significant credit risk related to these accounts.

<u>Receivables</u>: Contributions receivable from one of the Society's contributors represents approximately 90% of the total contributions receivable at December 31, 2020. Contributions receivable from one of the Society's contributors represents approximately 54% of the total contributions receivable at December 31, 2019.

NOTE M - RETIREMENT PLANS

The Society sponsors a Simplified Employee Pension Plan (SEP-IRA) for its eligible employees. Contributions to the plan are made at the discretion of the Society's Board of Directors and are based on a percentage of salary subject to a maximum limit allowable per year under the Internal Revenue Code. The Board of Directors approved a 2% contribution to the plan for the years ended December 31, 2020 and 2019. Accordingly, the Society accrued plan contributions of \$64,545 and \$55,591 at December 31, 2020 and 2019, respectively.

The Society also sponsors 403(b) and 457(b) retirement plans whereby eligible employees can make tax-deferred contributions up to the maximum annual amounts allowed under the Internal Revenue Code.

NOTE N – AVAILABILITY AND LIQUIDITY

The following represents the Society's financial assets at December 31, 2020 and 2019:

Financial assets at year-end:	_	2020	_	2019
Cash and cash equivalents	\$	6,497,028	\$	4,486,047
Investments		11,702,372		8,810,151
Contributions receivable, net		948,844		385,355
Pledges receivable, net		101,473		161,697
Accounts receivable		138,995		124,621
Grants receivable		47,795		-
Perpetual trust held by others		358,673		332,171
Beneficial interest in assets held by				
Sacramento Region Community Foundation	_	12,528	_	11,511
Total financial assets		19,807,708		14,311,553

NOTES TO FINANCIAL STATEMENTS

NOTE N - AVAILABILITY AND LIQUIDITY- Continued

Contractual or donor-imposed restrictions:				
Restricted by donor with time or purpose restrictions		2,399,023		1,028,326
Board designations:				
Amounts set aside for reserves		3,128,429		2,925,299
Quasi-endowment fund, primarily for long-term investing		3,596,634		2,907,101
LeMaitre board-designated endowment		662,911		-
Amounts set aside for capital projects	_	1,198,634	_	1,198,634
		10,985,631		8,059,360
Financial assets available to meet general expenditures	•	_		
within one year	\$	8,822,077	\$ _	6,252,193

The Society's goal is generally to maintain financial assets to meet six months of operating expenses. As part of its liquidity plan, excess cash is invested in long and short-term investments according to its investment policy.

NOTE O - SUBSEQUENT EVENTS

In preparing the financial statements, the Society has evaluated subsequent events and transactions that occurred after the balance sheet date through August 10, 2021, the date that the financial statements were available to be issued.